



永辉超市股份有限公司

Yonghui Superstores Co., Ltd.

首次公开发行股票（A 股） 招股意向书摘要

436

保荐人（主承销商）



中信证券股份有限公司

（保荐人住所：广东省深圳市福田区深南大道 7088 号招商银行大厦第A层）

发行人声明

本招股意向书摘要的目的仅为向公众提供有关本次发行的简要情况，并不包括招股意向书全文的各部分内容。招股意向书全文同时刊载于 www.sse.com.cn 网站。投资者在做出认购决定之前，应仔细阅读招股意向书全文，并以其作为投资决定的依据。

投资者若对本招股意向书摘要存在疑问，应咨询自己的股票经纪人、律师、会计师或其它专业顾问。

发行人及全体董事、监事、高级管理人员承诺招股意向书及其摘要不存在虚假记载、误导性陈述或重大遗漏，并对其真实性、准确性、完整性承担个别和连带的法律责任。

公司负责人和主管会计工作的负责人、会计机构负责人保证招股意向书及其摘要中财务会计资料真实、完整。

中国证监会、其它政府部门对本次发行所做的任何决定或意见，均不表明其对发行人股票的价值或投资者收益的实质性判断或保证。任何与之相反的声明均属虚假不实陈述。

第一节 重大事项提示

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2010 3 10

2004 12 11

2010 6

132

839,649

2010 6 30

103,163

11.92%

2010 1-6

5.72%

9.07%

91,745



2010 6 135 1 3

3.01%

73

9,800 73

89.3

1.10% 2010 1-6 10,014

1.78% 73

41.62%

1.1 A

35.66%



第二节 本次发行概况

	A		110,000,000
	1.00		
	2010		
	767,900,000		
		25%	6
		25%	6
		2010	

第三节 发行人基本情况

一、发行人基本资料

	YONGHUI SUPERSTORES Co., Ltd.	
	657,900,000	
	2001 4 13	
	436	350002
	0591-83762200	0591-83762990
	http://www.yonghui.com.cn	
	bod.yh@yonghui.cn	

二、发行人的历史沿革及改制重组情况

				2009	
	2009	4	28		2008
		2008	12	31	
684,140,241.06	2009	6	5		
					0.961644938
		657,900,000		2009	8 13
		2008	12	31	

三、发行人的股本情况

		657,900,000		110,000,000	
			767,900,000		
				25%	
6					
		25%	6		
2009	6	5			
			2008	12	31
		684,140,241.06			0.961644938
		657,900,000			

1		159,754,750	24.28%
2		114,110,540	17.34%
3		22,822,110	3.47%
4		22,822,110	3.47%
5		22,822,110	3.47%
6		22,822,110	3.47%
7		22,822,110	3.47%
8		22,822,110	3.47%
9		22,822,110	3.47%
10		22,822,110	3.47%
11		43,557,830	6.62%
12		157,900,000	24.00%
		657,900,000	100.00%

2009 7 8

[2009]170

2009 8 13

350000400000278

65,790

25%

12

1		159,754,750	24.28%
2		114,110,540	17.34%
3		22,822,110	3.47%

4		22,822,110	3.47%
5		22,822,110	3.47%
6		22,822,110	3.47%
7		22,822,110	3.47%
8		22,822,110	3.47%
9		22,822,110	3.47%
10		22,822,110	3.47%
11		43,557,830	6.62%
12		157,900,000	24.00%
		657,900,000	100%

24.28% 17.34%

3.47%

四、发行人的主营业务及所处行业情况

2004 2008 9
12

2008 10
2001 1.42% 2008 3.06% 2006

" "

2001 " " 2004

2004

5

"

" 2008

2010 6

5

2

2010

10

2010 6

五、与发行人业务及生产经营有关的资产权属情况

	2010	6	55	43
	"	"	"	"
"	"	"	"	"

六、同业竞争及关联交易情况

	25%	35%
	20%	60%
XUANHUI AUSTRALIA PTY LTD	50%	
YONGHUI AUSTRALIA INVESTMENTS PTY LTD	50%	

2005 11 11

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2007
100,000,000.00

2007 12 31

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(2010)GF 020001

2010

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2007

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七、董事、监事、高级管理人员的基本情况

					2009	
			2009	8		
		39			300,270.00	159,754,750
			2009	8		
		40			301,171.00	114,110,540
				1997	6	
			2005	"	"	
		41			Bain & Company	--
					--	--

					2009	
			2009	8		
		41			301,261.00	22,822,110
			2009	8		
		41			301,029.00	22,822,110
				2009	8	
		35			112,460.00	166,667
		67			50,000.00	--

					2009	
			47	EMBA 2006 2007 " "	50,000.00	--
			46	600166 600303	50,000.00	--
			44		275,887.00	22,822,110
			50	2009 8	112,460.00	22,822,110

					2009	
			37	Salomon Smith Barney Prudential Asset Management Asia Ltd.	--	--
			38	2009 8	300,924.00	22,822,110
			34	EMBA 2009 8 2008 CIO " Chief Information Officer" " "	112,730.00	666,667
			50		262,460.00	--
			47		300,000.00	833,333

					2009	
			57	2009 8	115,642.00	833,333
			51	2009 8	150,270.00	--

				YONGHUI AUSTRALIA INVESTMENTS PTY LTD		
				XUANHUI (AUSTRALIA) PTY LTD		
				HSBC Private Equity (Asia) Limited		
				Bosideng International Holdings Limited		
				Bosideng International Fashion Limited		

		XING WANG (AUST) INVESTMENTS PTY LTD		
		HSBC Private Equity (Asia) Limited		
		SHENG TIAN (AUSTRALIA) PTY LTD		

八、控股股东及实际控制人简介

35012119XX100910XX 2009 8

35012119XX061912XX 2009 8



九、财务会计信息和管理层讨论与分析

1

	2010.6.30	2009.12.31	2008.12.31	2007.12.31
	498,955,166.63	534,610,219.71	476,283,571.07	183,655,107.74
	-	-	-	1,212,685.00
	-	-	-	-
	39,337,407.02	59,709,729.90	28,600,216.53	21,847,744.74
	379,255,904.24	379,544,817.70	216,654,707.67	63,602,499.24
	-	-	-	-
	-	-	-	-
	190,647,079.60	234,932,542.21	195,423,626.96	123,172,099.57
	720,543,255.14	752,111,977.94	377,894,389.31	226,146,659.83
	-	-	-	-
	9,838,632.11	17,045,709.53	4,273,997.30	1,935,489.62
	1,838,577,444.74	1,977,954,996.99	1,299,130,508.84	621,572,285.74
	-	-	-	-
	-	-	-	-
	-	-	-	-
	-	-	-	-
	-	-	-	-
	671,794,150.70	537,501,097.00	287,659,796.21	183,065,673.82
	171,614,492.24	52,543,539.23	2,305,491.00	2,115,560.60
	-	-	-	-
	-	-	-	-
	-	-	-	-
	-	-	-	-
	172,105,795.02	160,518,192.64	10,205,158.24	10,754,091.52
	-	-	-	-
	-	-	-	-
	561,193,032.02	432,384,492.21	222,050,663.87	120,123,279.55
	8,859,072.40	7,376,152.84	3,342,061.02	2,220,809.08
	-	-	-	-
	1,585,566,542.38	1,190,323,473.92	525,563,170.34	318,279,414.57
	3,424,143,987.12	3,168,278,470.91	1,824,693,679.18	939,851,700.31

	2010.6.30	2009.12.31	2008.12.31	2007.12.31
	1,263,000,000.00	992,000,000.00	465,643,120.73	118,000,000.00
	-	-	-	-
	-	-	-	-
	595,325,068.92	635,171,163.69	314,715,727.46	212,282,431.93
	151,388,344.06	131,292,692.02	59,126,952.19	27,651,435.85
	52,454,951.16	38,079,775.50	35,768,130.47	21,545,399.17
	49,222,809.97	64,331,353.79	58,520,934.92	49,292,168.65
	1,534,393.33	1,017,978.91	-	-
	4,355,783.00	-	17,600,000.00	40,000,000.00
	102,773,512.16	76,966,050.74	51,465,004.20	33,874,211.93
	-	-	-	-
	-	-	-	-
	2,220,054,862.60	1,938,859,014.65	1,002,839,869.97	502,645,647.53
	-	85,000,000.00	-	-
	-	-	-	-
	-	-	-	-
	74,096,168.00	74,096,168.00	-	-
	-	-	-	-
	-	-	-	181,897.50
	1,450,000.00	-	-	-
	75,546,168.00	159,096,168.00	-	181,897.50
	2,295,601,030.60	2,097,955,182.65	1,002,839,869.97	502,827,545.03
	657,900,000.00	657,900,000.00	65,790,000.00	62,500,000.00
	23,297,228.59	26,211,745.25	522,550,559.14	277,668,421.52
	-	-	-	-
	-	-	-	-
	20,647,949.68	20,647,949.68	22,477,150.32	8,636,706.54
	422,788,445.41	350,281,412.31	197,930,500.85	78,035,005.37
	-	-	-	-
	1,124,633,623.68	1,055,041,107.24	808,748,210.31	426,840,133.43
	3,909,332.84	15,282,181.02	13,105,598.90	10,184,021.85
	1,128,542,956.52	1,070,323,288.26	821,853,809.21	437,024,155.28
	3,424,143,987.12	3,168,278,470.91	1,824,693,679.18	939,851,700.31

	2010 1-6	2009	2008	2007
	5,611,136,081.94	8,474,815,787.28	5,678,162,169.46	3,673,170,460.00
	4,566,665,237.51	6,957,994,410.61	4,662,637,409.87	3,041,291,352.01
	22,167,502.58	29,855,544.31	22,149,461.61	15,057,544.73
	689,002,036.92	946,608,554.65	577,188,223.30	336,094,645.31
	127,012,243.97	171,907,923.09	108,294,726.35	74,353,540.46
	30,069,341.03	36,778,127.23	21,996,249.93	13,428,153.18
	-1,935,778.75	3,514,481.89	1,350,682.39	1,561,927.98
	-	-	-	727,590.00
	-	-	-248,909.07	1,007,755.51
	-	-	-	-
	178,155,498.68	328,156,745.50	284,296,506.94	193,118,641.84
	7,939,033.36	13,571,696.95	5,658,023.49	7,390,251.16
	6,244,477.74	10,143,012.16	6,894,298.00	7,610,395.67
	49,700.60	1,580,074.50	3,927,534.68	197,351.92
	179,850,054.30	331,585,430.29	283,060,232.43	192,898,497.33
	41,840,386.04	74,715,951.24	66,430,894.82	61,464,350.69
	138,009,668.26	256,869,479.05	216,629,337.61	131,434,146.64
	-	-317.11	-28,178.70	-22,268.95
	138,297,033.10	254,292,896.93	213,707,760.56	129,816,084.74
	-287,364.84	2,576,582.12	2,921,577.05	1,618,061.90
	0.21	0.39	0.32	0.20
	0.21	0.39	0.32	0.20
	-	-	-	-
	138,009,668.26	256,869,479.05	216,629,337.61	131,434,146.64
	138,297,033.10	254,292,896.93	213,707,760.56	129,816,084.74
	-287,364.84	2,576,582.12	2,921,577.05	1,618,061.90

	2010	2009	2008	2007
:				
	6,678,703,574.72	10,142,774,319.40	6,831,763,239.41	4,432,493,030.28
	-	-	-	-
	10,890,861.63	17,628,159.11	7,800,147.93	9,156,359.09
	6,689,594,436.35	10,160,402,478.51	6,839,563,387.34	4,441,649,389.37
	5,525,724,433.41	8,740,350,828.99	5,835,752,083.23	3,861,494,425.34
	303,532,629.43	410,836,279.48	262,234,718.84	124,956,174.44
	192,083,737.47	251,974,110.11	174,270,553.35	95,743,956.52
	335,532,608.24	551,826,282.77	386,667,214.85	305,419,725.46
	6,356,873,408.55	9,954,987,501.35	6,658,924,570.27	4,387,614,281.76
	332,721,027.80	205,414,977.16	180,638,817.07	54,035,107.61
:				
	-	-	-	1,525,705.00
	-	-	963,775.93	522,660.51
	193,095.38	909,045.45	312,560.47	1,100,918.10
	-	-	-	-
	-	74,096,168.00	-	-
	193,095.38	75,005,213.45	1,276,336.40	3,149,283.61
	453,507,483.07	759,006,103.98	379,160,365.33	178,925,137.46
	-	-	-	1,525,705.00
	14,000,000.00	8,000,000.00	-	5,000,000.00
	-	-	-	-
	467,507,483.07	767,006,103.98	379,160,365.33	185,450,842.46
	-467,314,387.69	-692,000,890.53	-377,884,028.93	-182,301,558.85
:				
	-	-	248,200,316.32	289,709,997.64
	-	-	-	-
	1,078,000,000.00	1,647,000,000.00	683,643,120.73	168,000,000.00
	178,200,000.00	18,126,515.57	72,893,567.00	120,500,000.00
	1,256,200,000.00	1,665,126,515.57	1,004,737,004.05	578,209,997.64
	892,000,000.00	1,035,643,120.73	336,000,000.00	183,000,000.00
	87,215,593.14	62,528,383.98	110,822,002.69	12,534,755.44
	-	400,000.00	-	-

	2010 1-6	2009	2008	2007
	-	4,772,567.00	273,526,515.57	162,096,531.15
	979,215,593.14	1,102,944,071.71	720,348,518.26	357,631,286.59
	276,984,406.86	562,182,443.86	284,388,485.79	220,578,711.05
	153,899.95	856,633.72	358,673.83	-1,730,663.48
	142,544,946.92	76,453,164.21	87,501,947.76	90,581,596.33
	347,610,219.71	271,157,055.50	183,655,107.74	93,073,511.41
	490,155,166.63	347,610,219.71	271,157,055.50	183,655,107.74

	2010 1-6	2009	2008	2007
	141,791.42	-1,534,529.76	-3,875,112.72	-87,891.62
	2,774,139.45	7,738,053.87	2,936,016.00	5,006,500.00
		76,957.80		
		-317.11	-28,178.70	-22,268.95
			-248,909.07	1,735,345.51
				7,175,863.47
	-1,221,375.25	-2,774,839.32	-297,177.79	-5,138,752.89
	1,694,555.62	3,505,325.48	-1,513,362.28	8,668,795.52
	515,136.12	991,827.19	404,942.67	2,037,811.56
	1,179,419.50	2,513,498.29	-1,918,304.95	6,630,983.96

	2010 1-6	2009	2008	2007
	138,297,033.10	254,292,896.93	213,707,760.56	129,816,084.74
	137,117,613.60	251,782,243.77	215,543,031.95	123,282,137.81

	2010 1-6	2009	2008	2007
	0.83	1.02	1.30	1.24
	0.50	0.63	0.92	0.79
	58.75%	59.23%	53.97%	56.09%
	67.04%	66.22%	54.96%	53.50%
	113.30	191.93	225.11	162.47
	6.20	12.31	15.44	16.93
	30,402.20	47,889.68	36,612.37	25,029.99
	7.84	10.88	14.89	17.72
/	0.51	0.31	0.27	0.08
/	0.22	0.12	0.13	0.14
	0.46%	0.20%	0.22%	0.48%

2007 2008 2009 2010 1-6 657,900,000

1

1

2007 12 31 2008 12 31 2009 12 31 2010 6
30 93,985.17 182,469.37 316,827.85
342,414.40 2008 2009 94.15%
73.63% 2008
24,020.03 329

2007	2008	2009	2010	1-6	
	-18,230.16	-37,788.40	-69,200.09	-46,731.44	

2008 2009 2007

2007	2008	2009	2010	1-6	
	22,057.87	28,438.85	56,218.24	27,698.44	

2

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			2007	2008
2009	2010	1-6	367,317.05	
567,816.22	847,481.58	561,113.61		

97.15% 97.40% 97.05% 96.66%

2007	2008	2009	2010	1-6
	94.90%	92.36%	96.83%	96.18%

	2010	1-6	2009		2008		2007	
	542,394.57	96.66%	822,447.88	97.05%	553,027.97	97.40%	356,845.44	97.15%
	539,667.87	96.18%	820,643.41	96.83%	524,440.12	92.36%	348,593.44	94.90%
	2,726.70	0.49%	1,804.47	0.21%	28,587.85	5.03%	8,252.00	2.25%
	18,719.04	3.34%	25,033.70	2.95%	14,788.24	2.60%	10,471.61	2.85%
	561,113.61	100.00%	847,481.58	100.00%	567,816.22	100.00%	367,317.05	100.00%

2007 2008

2009

2010 1-6

2

%

	2010 1-6	2009	2008	2007
	11.68%	12.57%	12.80%	12.38%
	18.48%	17.02%	17.06%	17.52%
	30.10%	29.60%	31.99%	32.82%
	15.82%	15.42%	15.71%	14.78%
	18.61%	17.90%	17.88%	17.20%

2007 2008 2009 2010 1-6
 14.78% 15.71% 15.42% 15.82% 17.20% 17.88%
 17.90% 18.61%

2007 2008
 2009 2010 1-6 12.38% 12.80% 12.57% 11.68%
 2007 2008 2009 2010 1-6 32.82%
 31.99% 29.60% 30.10%

3

	2010 1-6	2009	2008	2007
	17,815.55	32,815.67	28,429.65	19,311.86
	17,985.01	33,158.54	28,306.02	19,289.85
	13,829.70	25,429.29	21,370.78	12,981.61

2007 2008 2009 2010 1-6
 19,311.86 28,429.65 32,815.67 17,815.55 2008
 2009 47.21% 15.43% 2007 2008 2009
 19,289.85 28,306.02 33,158.54 2008
 2009 46.74% 17.14% 2007 2008
 2009 2010 1-6 12,981.61
 21,370.78 25,429.29 13,829.70 2008 2009

64.62% 18.99%

2009

2009 2008 1

2009 45 136.84% 2

2009

3 2009 CPI

-0.70% CPI 2009 10 0.70%

CPI -2.00%

1

:

10% 1 50%

2 3

4

25%

2

2007	2008 1 30	4,000
2008	2008 11 25	4,000
	2008 12 25	4,000
2009	2010 2 18	6,579
	2009	

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2010 3 10 2009

2010 6 30 24

								2010.6.30	2009.12.31	2010.6.30	2009.12.31	2010 1-6	2009
1		2004 9 20	10,000	10,000		1	100%	90,346	108,641	25,400	20,706	4,694	9,056
2		2008 10 21	1,000	1,000			100%	10,226	11,746	269	182	87	-686
3		2009 10 28	1,000	1,000		S2	100%	2,923	1500.00	545	1,000	-455	-
4		2006 6 16	1,000	1,000	241		100%	3,416	7,873	1,247	1,165	82	106
5		2008 8 7	1,000	1,000			100%	6,583	11,892	431	576	-145	-323
6		2008 5 14	1,000	1,000			100%	3,198	3,515	1,354	1,130	224	125
7		2005 7 27	1,000	1,000			100%	4,614	8,051	990	1,159	-169	4
8		2006 6 27	2,000	2,000		3	100%	4,788	4,766	2,546	2,412	134	260
9		2009 9 10	1,000	1,000		1# 3	100%	1,136	1,343	1,043	1,052	-9	52

10		2009 8 19	1,000	1,000	9#-12# A	100%		2,638	1,882	1,248	1,071	177	71	
11		2009 5 5	1,000	1,000	1-3	100%		1,980	2,327	1,146	1,042	104	42	
12		2009 9 15	1,000	1,000	37	100%		1,013	2,105	998	1,001	-2	1	
13		2006 7 14	1,000	1,000	1-6 14	60% 40%		1,184	1,339	977	1,049	-72	17	
14		2005 12 31	800	800	90 1	C 100%		3,543	3,165	3,224	2,771	453	627	
15		2006 12 5	5,000	5,000	316	100%		38,229	32,953	12,308	9,927	2,381	4,140	
16		2008 12 1	800	800	8	100%		720	1,811	720	766	-46	-32	
17		2006 4 4	5,000	5,000	99	100%		6,174	6,945	5,306	5,142	164	21	

18		2006 4 25	1,000	1,000	316	100%		847	842	812	768	43	-93	
19		2008 6 26	5,300	5,300		100%		5,174	5,333	5,149	5,192	-43	-36	
20		2004 3 17	500	500	436	100%		713	325	642	297	145	279	
21		2009 11 4	1,000	1,000	578	100%		1,492	1,000	1,113	1,000	113	-	
22		2009 06 18	10,000	10,000	1	100%		16,985	17,287	9,574	9,868	-293	-132	
23		2010 4 26	1,000	1,000	6	100%		985	-	985	-	-15	-	
24		2010 5 24	10,000	3,500	199 1-51	90% 10%		3,500	-	3,500	-	-	-	

第四节 募集资金运用

一、募集资金投资项目的安排计划

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二、本次募集资金投资项目概况及发展前景

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第五节 风险因素和其他重要事项

一、发行人面临的主要风险因素

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二、发行人重大商务合同

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四、发行人的诉讼事项

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五、发行人的行政处罚事项

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六、或有事项、期后事项、其他重大事项

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二、本次发行上市的重要日期

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第七节 备查文件

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www.sse.com.cn

(此页无正文，为永辉超市股份有限公司招股意向书摘要之盖章页)



2010年11月19日